

Pipe Lines

A SCADA-focused Newsletter from Data Flow Systems
Issue 5, 2021



Profile - Bill Johnston



Perhaps the most recognized person at DFS is our Technical Instructor, Bill Johnston. During his 14 years as chief architect of our training program, he's taught hundreds of DFS users how to get the most from their HyperTAC SCADA systems. Prior to his arrival at DFS, Bill had already completed a distinguished 30-year career as a submariner in the US Navy, where he was a Department-Leading Chief. After furthering his technical development at electronic firms such as Nokia and P-Com, Bill assumed control of our training department soon after arriving at DFS. He took a small, blossoming program and, applying the experience and skills honed at his previous stations, developed a professional, comprehensive training system that surpasses any in our industry. Bill's courses excel at every technical level—from the first-time SCADA novice to the Master Technician. We feel fortunate to have someone with Bill's knowledge, devotion to teaching and gregarious personality working on the Data Flow Systems team.

DFS Calendar of Events

Florida/Alabama Joint

Training As An Investment

It's a simple idea, really. Whether we're talking about a computer program, a musical instrument, a sailboat, a cell phone or a SCADA system, operators who receive expert instruction on the use and capability of the item reap greater rewards. Our service technicians will attest that users who have had real, up-to-date factory training get much better results from their HyperTAC SCADA systems, have fewer service issues and lower repair expenses. Simply put, a utility that has invested in its employees' training gains more value from its investment. And yet, many utilities spend substantial sums of money on SCADA and, after the initial training, give little thought to obtaining a more thorough understanding of their systems. Often, as those inevitable employee turnovers occur, new users receive "hand-me-down training," or even worse, no training at all. It's like asking an untrained individual to fly an airplane. DFS offers 45 different, CEU credit-qualifying training courses, from basic, first-time introduction courses to Master Technician certification. Each level is fine-tuned for that operator's needs. Training costs are surprisingly reasonable. It can take place at our factory classrooms in Melbourne or at the customer's location, using our Mobile Training System. The MTS offers hands-on system training that does not disrupt the operation of any of the utility's in-service equipment. We also offer free, in-factory, basic training and refresher courses several times per year. Follow this [Customer Training Brochure](#) link to see the variety of courses offered. Specific information about training and scheduling can be obtained at 321-259-5009, ext. 1176, or at training@dataflowsys.com.

Cellular RTUs

Did you know that Data Flow Systems offers cellular RTUs? The RDP180-C is a simple, low-cost alternative solution for remote monitor and control needs. Secure cellular networks are provided by Verizon and deliver alarms and data 24 hours a day. Unlike many companies, DFS provides a HyperSCADA Server and our HT4 software. Both are securely located at your facility. Your data is not stored on someone else's server in some other part of the country, but on your site, on your equipment. Your server will contain an SQL database that is compatible with any ODBC interface. Our HT4 software offers default screens, canned reports, data trending, an alarm auto-dialer, etc. For more information, see our [Cellular RTU Brochure](#)



Rural Water Conference
Orange Beach, FL
June 1 - June 3, 2021

and ask our sales technicians for details on our
purchase and rental options.



Extraordinary service for extraordinary customers.